

	Half Year Ended December 31, 2003	Year Ended June 30, 2003
	(Rs. in '000)	
5. CAPITAL WORK-IN-PROGRESS		
Building - Factory	572	-
Office equipment	792	164
Plant and machinery	44,263	-
Tools and equipment	11,503	5,514
	57,130	5,678
6. STOCK-IN-TRADE		
Manufacturing	1,766,446	925,895
Trading	160,126	121,109
Stock in transit	1,099,363	755,266
	3,025,935	1,802,270

	Half Year Ended December 31, 2003	Year Ended June 30, 2003
7. SHORT TERM INVESTMENTS – Held to maturity		
Term deposits receipts (TDRs) issued by the banks	3,176,247	2,689,021

	Half Year Ended December 31, 2003	Year Ended June 30, 2003
8. CASH AND BANK BALANCES		
Cash in hand	994	802
At banks in:		
- Current accounts	590,779	230,658
- Deposit accounts	4,159,907	4,543,911
	4,750,686	4,774,569
	4,751,680	4,775,371

	Half Year Ended December 31, 2003	Year Ended June 30, 2003
9. CREDITORS AND ACCRUED LIABILITIES		
Associated undertakings	1,001,703	453,768
Other trade creditors	391,047	95,040
Accrued liabilities	149,599	148,529
	1,542,349	697,337

10. CONTINGENCIES AND COMMITMENTS	
10.1 Contingencies	
The status of the contingencies, as disclosed in note 21 to the annual financial statements, has remained unchanged except for the reopening of assessment for the year 1991-1992 which has now been decided in the company's favour by the Honourable High Court of Sindh.	
Contingencies in respect of outstanding bank guarantees at the end of the current period amounted to Rs. 178.398 (June 30, 2003: Rs.196.829) million.	
10.2 Commitments	
Commitments in respect of capital expenditure at the end of the current period amounted to Rs. 88.035 (June 30, 2003: Rs. 47.294) million.	

11. OPERATING RESULTS						
	Manufacturing		Trading		Total	
Note	Half Year Ended December 31, 2003	Half Year Ended December 31, 2002	Half Year Ended December 31, 2003	Half Year Ended December 31, 2002	Half Year Ended December 31, 2003	Half Year Ended December 31, 2002
	(Rupees in '000)					
Sales	9,843,570	5,986,340	564,858	368,651	10,408,428	6,354,991
Commission	288,046	180,086	6,004	3,450	294,050	183,536
Discounts	390	149	6,266	2,814	6,656	2,983
Net sales	9,555,134	5,806,105	552,588	362,387	10,107,722	6,168,492
Cost of sales						
Opening stock	131,361	21,600	121,109	108,359	252,470	129,959
Cost of goods manufactured	8,612,213	5,364,936	-	-	8,612,213	5,364,936
Purchases	-	-	464,473	281,406	464,473	281,406
Closing stock	(427,100)	(255,457)	(160,126)	(101,446)	(587,226)	(356,903)
	8,316,474	5,131,079	425,456	288,319	8,741,930	5,419,398
Gross profit	1,238,660	675,026	127,132	74,068	1,365,792	749,094
Administrative & selling expenses	171,521	121,068	10,219	7,738	181,740	128,806
Other charges	4,118	5,235	238	327	4,356	5,562
	175,639	126,303	10,457	8,065	186,096	134,368
Operating profit	1,063,021	548,723	116,675	66,003	1,179,696	614,726

	Manufacturing		Trading		Total	
Note	Quarter Ended December 31, 2003	Quarter Ended December 31, 2002	Quarter Ended December 31, 2003	Quarter Ended December 31, 2002	Quarter Ended December 31, 2003	Quarter Ended December 31, 2002
	(Rupees in '000)					
Sales	4,501,378	2,847,293	283,294	169,870	4,784,672	3,017,163
Commission	129,979	85,336	2,700	1,350	132,679	86,686
Discounts	120	36	1,805	1,560	1,925	1,596
Net sales	4,371,279	2,761,921	278,789	166,960	4,650,068	2,928,881
Cost of sales						
Opening stock	355,114	83,892	173,733	112,795	528,847	196,687
Cost of goods manufactured	3,929,561	2,644,339	-	-	3,929,561	2,644,339
Purchases	-	-	208,376	115,991	208,376	115,991
Closing stock	(427,100)	(255,457)	(160,126)	(101,446)	(587,226)	(356,903)
	3,857,575	2,472,774	221,983	127,340	4,079,558	2,600,114
Gross profit	513,704	289,147	56,806	39,620	570,510	328,767
Administrative & selling expenses	84,151	60,738	5,493	3,990	89,644	64,728
Other charges	2,437	4,669	149	282	2,586	4,951
	86,588	65,407	5,642	4,272	92,230	69,679
Operating profit	427,116	223,740	51,164	35,348	478,280	259,088

11.1 Cost of goods manufactured:

	Half-Year Ended December 31, 2003		Quarter Ended December 31, 2002	
	(Rs. in '000)			
Raw materials and vendor parts consumed	8,067,391	5,014,897	3,656,692	2,475,245
Stores and spares consumed	179,339	129,436	89,015	49,067
Salaries wages and other benefits	51,883	41,610	26,980	20,769
Repair and maintenance	22,795	16,866	12,040	8,950
Depreciation	123,237	95,713	73,480	47,883
Travelling	5,224	3,111	2,953	2,045
Insurance	9,054	5,149	5,768	2,571
Utilities	45,037	27,059	24,767	13,650
Running Royalty	108,842	49,354	61,633	27,029
Technical Fee	7,554	5,879	4,608	3,547
Miscellaneous	6,646	5,240	2,887	2,378
	559,621	379,417	304,131	177,889
Add: Opening work-in-process	89,883	72,731	73,420	93,314
Less: Closing work-in-process	104,682	102,109	104,682	102,109
	8,612,213	5,364,936	3,929,561	2,644,339

	Half-Year Ended December 31, 2003		Quarter Ended December 31, 2002	
	(Rs. in '000)			
12. OTHER INCOME				
Return on short term investments	53,837	50,401	36,305	18,035
Return on bank deposits	31,876	72,550	6,717	46,527
Agency commission	29,971	3,611	24,763	3,611
Others	5,525	3,647	4,691	3,886
	121,209	130,209	72,476	72,059
13. FINANCIAL CHARGES				
Mark-up on advances from customers and dealers	13,386	49,320	3,324	20,970
Bank charges	7,764	3,430	5,360	2,550
Unrealised loss on remeasurement of creditors	15,108	3,867	15,108	3,867
Unrealised gain on remeasurement of forward foreign exchange contracts	(15,108)	(3,867)	(15,108)	(3,867)
	-	-	-	-
	21,150	52,750	8,684	23,520
14. TAXATION				
Current	448,031	251,265	200,360	112,005
Deferred	(35,201)	(24,672)	(24,080)	(12,619)
	412,830	226,593	176,280	99,386
15. TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS / RELATED PARTIES				
Aggregate amounts in respect of:				
Purchases	5,969,540	3,069,451	3,020,421	1,411,344
Insurance premium	42,691	-	22,001	-
Agency commission	33,996	5,451	28,788	5,451
Running royalty	109,646	49,807	62,102	27,482
Technical fee	7,554	5,879	4,608	3,547
Share registrar's fee, charges and other services	925	900	633	703

Transactions with associated undertakings are made under normal commercial terms and conditions.

16. DATE OF AUTHORISATION OF ISSUE

These financial statements were authorised for issue on February 18, 2004 by the Board of Directors of the company.

17. GENERAL

Figures have been rounded off to the nearest thousand rupees.

Mazhar Valjee
Chief Executive Officer

Yutaka Arae
Vice Chairman

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Ali S. Habib	Chairman
Mr. Yutaka Arae	Vice Chairman
Mr. Mazhar Valjee	Chief Executive Officer
Mr. Farhad Zulficar	Director
Mr. Mohamedali R. Habib	Director
Mr. Akira Okabe	Director
Mr. Kiyoshi Furubayashi	Director
Mr. M. Ilyas Suri	Director

COMPANY SECRETARY

Mr. Qaiser Pervaiz

Auditors:

M/s. Ford Rhodes Sidat Hyder & Co.,
Chartered Accountants,
Progressive Plaza,
Beaumont Road,
P.O. Box: 15541, Karachi.

Registrar:

M/s. Noble Computer Services (Pvt.) Ltd.

M/s. Mansoor Ahmed Khan & Co.
M/s. Mahmud & Co.
M/s. Sayeed & Sayeed Co.

Legal Advisors:

M/s. A. K. Brohi & Co.
M/s. Mansoor Ahmed Khan & Co.
M/s. Mahmud & Co.
M/s. Sayeed & Sayeed Co.

Factory Site:

Plot No. NWZ/1/P-1,
Port Qasim Industrial Estate,
Bin Qasim, Karachi.

Registered Office:

14, Bangalore Town Housing Society,
Main Shahrah-e-Faisal, Karachi.

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**QUARTERLY & SIX MONTHLY ACCOUNTS
DECEMBER 2003**

