

## Ten Years at a Glance

### Financial Summary

#### Income Statement

		2011	2010	2009
Units sold	Nos.	50,943	52,063	35,276
Net revenue	Rs in '000	61,702,677	60,093,139	37,864,604
Gross profit	Rs in '000	4,089,135	4,856,514	2,324,186
Profit before taxation	Rs in '000	4,011,455	5,242,539	2,046,013
Profit after taxation	Rs in '000	2,743,384	3,443,403	1,385,102
Dividends	Rs in '000	1,179,000	1,179,000	786,000

#### Balance Sheet

Share capital	Rs in '000	786,000	786,000	786,000
Reserves	Rs in '000	13,333,648	11,801,615	9,510,973
Fixed Assets	Rs in '000	4,225,710	3,324,333	3,934,473
Net current assets	Rs in '000	10,326,779	9,566,387	6,830,469
Long term liabilities	Rs in '000	-	-	-

#### Investor Information

Gross profit ratio	% age	6.63	8.08	6.14
Net profit ratio	% age	4.45	5.73	3.66
Earning per share	Rs	34.90	43.81	17.62
Inventory turnover	Times	11	12	11
Debt collection period	Days	9	10	14
Average fixed assets turnover	Times	16.34	16.56	9.50
Breakup value per share	Rs	179.64	160.15	131.00
Market price per share				
- as on June 30	Rs	220.00	262.38	107.72
- High value during the period	Rs	309.73	278.00	198.05
- Low value during the period	Rs	205.51	107.10	50.40
Price earning ratio	Times	6.30	5.99	6.11
Dividend per share	Rs	15.00	15.00	10.00
Dividend yield	% age	6.82	5.72	9.28
Dividend payout	% age	42.98	34.24	56.75
Return on capital employed	% age	19.43	27.36	13.45
Debt to equity	Ratio	0 : 1	0 : 1	0 : 1
Current ratio	Ratio	1.84 : 1	1.67 : 1	1.69 : 1

#### Distribution of Revenue

Net Profit for the year	Rs in '000	4,011,455	5,242,539	2,046,013
Government as taxes	Rs in '000	22,043,581	20,332,421	14,143,597
Shareholders as dividends	Rs in '000	1,179,000	1,179,000	786,000
Employees as remuneration	Rs in '000	732,984	592,951	516,137
Retained with the business	Rs in '000	1,564,398	2,264,414	599,111

2008	2007	2006	2005	2004	2003	2002
50,802	50,557	42,406	35,874	29,565	20,589	11,238
41,423,843	39,061,226	35,236,535	27,601,034	22,521,337	15,634,980	8,111,289
3,848,487	4,440,594	4,147,629	2,706,178	2,693,717	2,146,677	794,926
3,541,711	4,229,481	4,072,777	2,302,957	2,266,291	1,932,846	528,364
2,290,845	2,745,701	2,648,464	1,484,646	1,473,242	1,257,614	360,463
825,300	1,021,800	943,200	786,000	707,400	550,200	157,200
786,000	786,000	786,000	786,000	786,000	786,000	786,000
8,650,340	7,257,975	5,471,879	3,689,805	2,985,595	2,151,887	1,225,114
4,033,762	2,093,852	1,716,590	998,887	860,501	994,502	1,129,207
5,885,153	6,125,156	4,651,103	3,513,878	2,935,154	2,029,514	1,012,102
-	-	3,871	11,957	7,633	-	-
9.29	11.37	11.77	9.80	11.96	13.73	9.80
5.53	7.03	7.52	5.38	6.54	8.04	4.44
29.15	34.93	33.70	18.89	18.74	16.00	4.59
14	10	9	9	9	8	5
9	6	6	5	8	11	19
13.52	20.50	25.95	29.69	24.28	14.72	7.04
120.06	102.34	79.62	56.94	47.98	37.38	25.59
200.05	305.50	191.00	90.00	91.20	72.25	18.00
419.00	321.00	231.00	151.80	136.00	79.30	19.65
171.96	183.35	88.50	82.00	68.20	17.25	9.80
6.86	8.75	5.67	4.76	4.87	4.52	3.92
10.50	13.00	12.00	10.00	9.00	7.00	2.00
5.25	4.26	6.28	11.11	9.87	9.69	11.11
36.03	37.21	35.61	52.94	48.02	43.75	43.57
24.28	34.13	42.30	33.08	38.98	42.81	17.92
0 : 1	0 : 1	0 : 1	0 : 1	0 : 1	0 : 1	0 : 1
2.56 : 1	1.83 : 1	1.49 : 1	1.41 : 1	1.34 : 1	1.25 : 1	1.25 : 1
3,541,711	4,229,481	4,072,777	2,302,957	2,266,291	1,932,846	528,364
14,478,096	13,790,932	12,473,970	10,098,058	8,303,416	5,775,897	3,440,318
825,300	1,021,800	943,200	786,000	707,400	550,200	157,200
474,588	390,787	352,976	256,215	208,148	176,709	145,296
1,465,559	1,723,901	1,705,264	698,646	765,842	707,414	203,263